

Your trusted  
Australian Brands

# NEWSLETTER

*This Month*

ABYL 2022 Winners

Mark Johnson New Year Message

Celebrating Australian Made



# ENJOY OUTDOORS WITH ABUS



## OUTDOOR PROTECTION

It's a great time to get out there and enjoy the outdoors! When you need to secure things exposed to the weather, ABUS is your answer for outdoor locking applications

The corrosive resistant internal components and state-of-the-art plating make these padlocks ideal for securing gates, trailers, bikes & more.



## PARTCODES

- A. 83WP53NKD
- B. 83WP63HB63NC
- C. 83WP6353NKD
- D. 83MAR45NKD
- E. 83MAR45NWCC
- F. 83WPIB53NKD

*visit [lsc.com.au](http://lsc.com.au) to see ABUS outdoor padlocks complete range!*



### We all want “back to normal”

While 2022 was mostly normal (compared to the two previous years anyway) there were still destabilising events for the year – from a war in Europe that seems to be dragging on, to the tough climatic challenges faced by wide swathes of the country.

I am confident that 2023 will be more “normal”, and there are plenty of activities around LSC and our industry to suggest we’re moving in that direction.

We’re getting ready to launch a new mobile experience centre, bringing our products and experts to the regions and to all customers – we know some of you can’t easily drop into a branch, and we loved the ‘Showbus’ concept so we’re doing a new one. For those who can come into branches, the Brisbane branch has been renovated, and we have very exciting news coming up for Adelaide customers in the next month.

A group of customers will finally be able to travel to Germany and Italy this year – the winners and masters’ of the JAAOTY award from 2018 to 2022 are finally set to go. Our NZ business is also ready to get online with a new Website, and this will roll out in the first few months of the year.

Speaking of online, we’re doing more and more to make it easier than ever for you to search for products, get information, order, and get your delivery info from the Website. You can learn new skills with short or in-depth online courses available on a range of topics.

I wish you all the very best for the year ahead, and our team look forward to servicing you and helping your businesses grow.

*- Mark Johnson*



# 2022 WINNERS

## NIC SMITH & AIDEN WEBB



EST. 2012

*Congratulations to our ABYL winners!*

**Nic Smith of Rockhampton Key & Lock (QLD) and Aiden Webb of Matrix Security (TAS) both emerged from the final round of judging as Australia's Best Young Locksmiths 2022.**

Nic and Aiden has proved to be a talented young locksmiths with a great future ahead of them.

LSC will host Nic and Aiden in Melbourne in late February where they will accept the prize pack, tour KJ Ross and Lockwood manufacturing facilities and network with industry peers.

We congratulate and thank our other two finalists, Bryan Salmon and Jesse Shepherd for their time and effort during the judging rounds.




NIC SMITH



AIDEN WEBB

### Prizes:

 ABYL TROPHY

 \$2500 WORTH OF TOOLS AND PRODUCTS

 \$2000 TECHED VOUCHER

 \$1000 TRAVEL AND ACCOMMODATION

 APPLE IPAD PRO

### SPONSORED BY:



# PRODUCT SPOTLIGHT

visit [lsc.com.au](http://lsc.com.au) to see ADI Lock Bolts and Blockloks complete range!

## AUSTRALIAN MADE ADI LOCK BOLTS AND BLOCKLOKS

Be satisfied knowing that you have the strength of the legendary ADI blocklok and lock bolts taking care of your premises.



**Front Mount Double Blocklok 444DDFM, SC**  
44142045



**Lock Bolt SL5 Slimline, SC**  
44143000



**Lock Bolt 5004, SC**  
44142000



## KEEP YOUR BUSINESS IN THE FORE FRONT OF YOUR CUSTOMERS MIND

Have your Business name and or logo printed on every ID5 tag you sell. Australian Made with a quick turnaround Kevron Custom printed tags are a must for your business.



Bag of 50

**ID5 Clicktag, Assorted Colours**  
KID5



Bag of 100

**ID5 Clicktag, Printed, Assorted Colours**  
KID5PA



Bag of 50

**ID18 Polypropylene Access Card Holders**  
KID18BULK



## FIRST CHOICE FOR HIGH SECURITY PROTECTION

The reputation Ross has for quality in the locksmith industry is well recognised and instilled as crucial to the manufacture of all Ross products.



**600AL Safe Lock**  
08952660



**700 Series Retrofit Safe Lock**  
08952800



**102 Safe Lock, Without Cove, Keyed to Differ**  
08952010



# WRAP-UP AND NEW AUTO PRODUCTS



## NEW

### SILCA SHELLS

Whether shells, universal remote keys or lookalike suitable for diagnostic programming Silca have your automotive needs covered.

New 2 and 3 button Shells from Silca to suit a wide range of GM Holden vehicles. Suits Holden RG Colorado ute, Colorado 7, Cruise, Spark and others.



**SILCA Remote Shell and Flip Key with 2 Buttons & HU100 Profile**  
SHU100ARS2



**SILCA Remote Shell and Flip Key with 3 Buttons & HU100 Profile**  
SHU100ARS8

### CLONE JUST ABOUT ANYTHING, JUST ABOUT ANYWHERE!



**SILCA RW5**  
The ideal solution for shop based operation, join it to your wifi and set and forget.  
SD844048ZB



**AD Smart Aerial Plus**  
The ideal solution for mobile operations, designed to work with SMART Pro, run it from your phone.  
SD854589AD



**SILCA GTI-PRO**  
Adds support for additional vehicles, reducing your stock and streamlining your cloning bench.  
SC109012

### TECHED 2022 WRAP-UP

In 2022, the TechEd Automotive Security Courses were met with great success, and we extend our gratitude to all of our dedicated students. Our back-to-back courses in transponder and diagnostic key programming, Volkswagen group key programming, and PSA, FCA, and Renault groups were highly sought after, with attendees traveling from across Australia to participate.

We are pleased to announce that TechEd will resume in 2023, offering opportunities for professionals in the automotive industry to upskill and advance their careers. If you are looking to enhance your knowledge and expertise in automotive security, we encourage you to get in touch or sign up online for one of our upcoming sessions.



# BDS PROUDLY AUSTRALIAN MADE

**BDS**



Proudly Australian Made BDS offers an extensive range of door hardware and accessory solutions.



**SCAR PLATES**  
BDS Scar Plate suit 3000  
FS3000



**BLOCKER PLATES**  
BDS Blocker Plate BP7860M suit Mortice Lock  
09351115



**LOCKSET WRAPS**  
BDS Lockset Wrap 35/70 SSS WAPES7/35/70  
09351121



**FILLER PLATES**  
BDS Filler Plate FP201 suit 201  
09351190



**ROLLER DOOR KITS**  
BDS Roller Door Kit for A/V9  
09351141



**LOCK BOXES**  
BDS Lock Box to suit Lockwood 3772/Kaba  
LB2



**PADLOCK SHACKLE COLLARS**  
ABUS Shackle Collar 83/45  
8345COLLAR



**BORG ADAPTER KITS**  
BORG Digital Adaptor Kit 3572 suit 5000  
BL50013572K



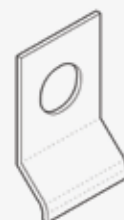
**PACKERS**  
BDS Packer 3mm BLK suit 001  
09351148



**STRIKES**  
BDS Strike 180x35MM EXT'D  
09351163



**BLOCKER PLATE INTERLOCKERS**  
BDS Blocker Plate Interlocker  
09351143



**PULL PLATES**  
BDS Door Pull Small suit 201  
09351136

# Your trusted Australian Brands



**ROSS**

Established in 1951, **K.J.Ross Security Locks** started out from humble beginnings to quickly grow to become Australia's most respected name in security products.



Established in 1987 **CS Technologies** is an Australian owned, leader in designing and manufacturing solutions for the building access control and security market.



**suttontools**

Founded in 1917, **Sutton Tools** remains an Australian family business that is renowned for its high-quality power tool accessories and cutting tools for the hardware market and a wide range of specialised industrial applications.



**TELKEE**  
KEY CABINETS

**Telkee Key Cabinets** is Australia's #1 Key Management Solution. For over 70 years they have manufactured commercial quality lockable key management systems in Sydney, Australia.





ASSA ABLOY



**Lockwood** is the leading brand in the Australian locking industry. With a well-established reputation for high quality products, this iconic brand provides a wide range of locking solutions to residential housing, commercial building and industrial application markets.

**ADI** was founded in the mid 1970s by Locksmiths to meet the needs of Locksmiths. The inventors found that specialised locking products didn't exist, so they went about creating them.



**Kevron** is an Australian company specialising in the manufacture and supply of identification products for keys, fobs, credentials and even your pet or your wine!



Established in the late 1980s, **D&D Technologies** is a company dedicated to the design and manufacture of top-quality, state-of-the-art gate hardware products.



**Austral Lock** is the Australian market leader of premium door and window hardware, providing locking solutions for windows, security screen doors (hinged or sliding) and sliding patio doors (aluminium or timber).



**Lock Focus** has been at the forefront of lock mechanism innovation in Australia since 1972. They continue to manufacture the majority of their products in Australia, making Lock Focus one of the last lock manufacturers in the country.

# AUSTRALIAN MADE LOCKABLE STEEL CABINETS



For over 65 years, Telkee Key Cabinets has been a true innovator of advanced key security solutions in Australia.

Telkee's commercial quality lockable key management cabinets are made with 1mm - 1.6mm steel, are wall mountable, and have a powder coated finish. Cabinets can hold 35 to 550+ sets of keys. Telkee's range also include adjustable shelf cabinets, filing cabinet key storage systems and workplace health and safety storage cabinets.



**Telkee Workplace Health and Safety Cabinet, Beige**  
TELT500



**Telkee Key Cabinet 60 Key Capacity, Grey**  
TELT376



**Telkee Adjustable Shelf Lockable Cabinet, Grey**  
TELT402



**Telkee Key Cabinet 250 Key Capacity, Grey**  
TELT393

# THE MARKET LEADER

BORG Locks are the market leader in innovative design and manufacture of high-quality mechanical push button access control.

The BORG ECP range is designed to eliminate traditional code changing issues by being able to change the code on the door in seconds.



**easicodepro**  
*Did you know*



Each BORG ECP lock comes with blocking pins, if installed it disables the on-door code change feature. Also, the BORG 5000 Series ECP locks come with a separate blocking pin to deactivate the passage function.



*optional holdback*

**BL2701 Easicode Pro**  
BL2701SCECP



*optional holdback*

**BL2601 Easicode Pro**  
BL2601MGPROECP



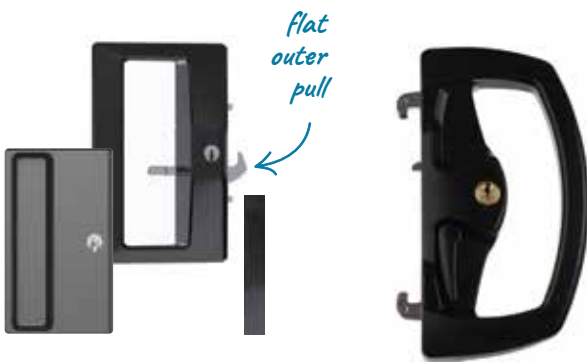
*optional holdback*

**BL2201 Easicode Pro**  
BL2201SCECP

# PROUDLY AUSTRALIAN FOR 40 YEARS



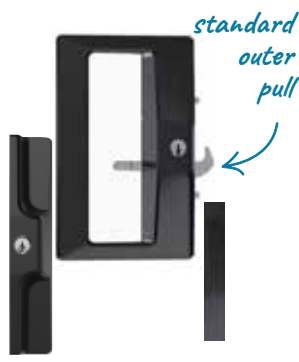
Market leader of premium door and window hardware, Austral Lock by Gainsborough, combines industry innovation with 40 years of expertise to provide locking solutions for windows, security screen doors and sliding patio doors. Beginning as a small family-owned business, it is now part of the global leader in security – Allegion. Allegion’s family of brands include API, Brio, FSH, Gainsborough Hardware, Legge and Schlage.



**Austral Yarra Essentials Single Beak Sliding Patio Door Lock**  
YEDCSSFBLMT



**Austral Yarra Ridge Double Cylinder**  
ALYR4110BLK



**Austral Yarra Essentials Single Beak Sliding Patio Door Lock**  
YEDCSSBLMT



**Austral Yarra Ridge Single Cylinder**  
ALYR4100BLK



## MANUFACTURED RIGHT HERE IN BROOKLYN, VIC

On the 6th of December, some of our team were privileged to tour Allegion (Australia) Pty Ltd’s Brooklyn site. Close neighbours to our own Distribution & Training Centre, it was a great opportunity to meet the team behind Austral Lock. Austral recently celebrated 40 years of Aussie manufacturing. It’s a privilege to have great relationships with other long-standing Aussie brands.



# USER-FRIENDLY MANAGEMENT TOOL



CS Technologies is an Australian family owned business and their EVO boards are genuine Australian made controllers. Their Evolution Control system comprises of two fully distributed network controllers - The EVO2 2 Door and EVO4 4 Door controllers. All controllers can connect back via RS485 or TCP/Ethernet to CS Technologies powerful management software, Evolution. This user-friendly system management tool is available for FREE and supports a wide host of advanced features such as door, lift and alarm control (with 4 state monitored expansion boards).



- 2,000 USERS  
\*CAPACITY PER CONTROLLER
- 2 DOORS  
PER CONTROLLER
- 1,000  
TRANSACTIONS
- UNLIMITED  
SITE CODES
- DOOR & ALARM  
CONTROL



Network 2 Door Controller  
CSEVO2

- 40,000 USERS  
\*CAPACITY PER CONTROLLER
- 4 DOORS  
PER CONTROLLER
- 12,500  
TRANSACTIONS
- UNLIMITED  
SITE CODES
- DOOR, LIFT & ALARM  
CONTROL



Network 4 Door Controller  
CSEVO4

## WICOMM PRO ONLINE CERTIFICATION

We're excited to launch the new WiComm Pro Certification course. This online course gives you the flexibility to complete modules at a time and pace that suits you, making it easier to upskill whilst balancing work, study and life commitments.

Course modules will cover topics such as:

- Product range and accessories; learn about the WiComm Pro panel and accessories
- Peripherals; explore the peripherals available and learn how to add them to a system
- Keypads, detectors and remotes; correctly calibrate and range test detectors
- RISCO Cloud; connect to the RISCO Cloud
- PIR cameras; connect and view PIR cameras
- Configuration; remote connect Configuration Software via cloud or local WiFi/IP
- Programming; Perform simple – medium complexity programming

Contact our training team at [estraining@lsc.com.au](mailto:estraining@lsc.com.au) for more information.





Vehicle Type: Car  
 Vehicle Color: Black  
 Plate Color: Yellow  
 Plate: ABC1234  
 Detection Region: 2



NEW



## INTELLIGENT ENTRY AND EXIT MANAGEMENT

With built-in AI LPR algorithms and embedded black and white lists, Milesight Entrance & Exit AI LPR Cameras enable a standalone license plate recognition solution for fast implementation scenarios such as gates or barrier control with high efficiency and accuracy.

It can also be used with Milesight's own backend, such as Milesight NVR, CMS and Milesight VMS Enterprise, to form a fully closed-loop traffic solution. This highly integrated system ensures a smooth experience for access control operations at both entrances and exits.



2MP Entrance & Exit AI LPR Pro Dome Camera  
 MSC2972RFLPC



2MP AI LPR Motorised Bullet Network Camera  
 MSC2964RFLPC

# MLAA BRANCH EVENTS WRAP-UP



WA BRANCH MEETING AT LSC



On Tuesday 29th of November, our Perth branch played host to the MLAA's WA branch meeting. It was a sweltering day with the daytime temperature reaching 37°! Despite this, the event was very well attended thanks to the fantastic & committed community of MLAA members we have in WA! It was great to see you all.



VIC BRANCH MEETING AT SALTO



Thank you to SALTO Systems & the MLAA for hosting a sensational Victorian branch meeting on Thursday 1st of December. Our 10-year partner SALTO left no stone unturned, preparing a sensational Spanish themed evening with a selection of paellas and Spanish drinks. Located on the rooftop of SALTO's new Cremorne XSperience Centre, a DJ played throughout evening as MLAA members enjoyed the view and watching the sunset.



SA BRANCH MEETING AT LSC



It was our privilege to sponsor South Australia's MLAA Branch meeting on Tuesday the 6th of December. Hosted at the Seven Stars Hotel in Adelaide, it was fantastic to reconnect with other MLAA members in this fantastic part of the world. We certainly hope that you all enjoyed the evening as much as we did!



# HAPPY CUSTOMERS



**GERALDTON LOCK & KEY (WA)**

John Moody from Geraldton Lock & Key stand proudly beside his new Silca F400 & Silca Futura Pro.



**JOHN BARNES & CO MELBOURNE (VIC)**

John & Ed were happy for us to take a photo as they stood beside their new Silca F800 Unocode key machine.



**GUNNEDAH LOCKSMITHS (NSW)**

Martin Gurney from Gunnedah Locksmiths is pictured with LSC's Andrew Meier showing off his new Silca F800 machine.



**LOCKMASTER (QLD)**

We took a photo of Dave from Lockmaster Locksmiths with their latest addition to the Silca family - The Unocode F100.



**SALISBURY LOCKSMITHS (SA)**

# WINNER

**STREET FIGHTER II ARCADE MACHINE WINNER  
MLAA CONFERENCE PRIZE DRAW**

Jeremy Pickering from LSC SA is pictured with **Adam from Salisbury Locksmiths**. Adam is the lucky winner of our Street Fighter II Gaming Arcade Prize draw from the MLAA Conference & Trade Expo in October. Congratulations!

# AUTOMATION IS THE SOLUTION



## STAND IN FRONT OF YOUR CUSTOMER, NOT IN FRONT OF A KEY MACHINE.

### Australian businesses still struggling to fill jobs

*NAB Business News 16th November 2022*

Businesses around the country are screaming for workers, and the security and locksmithing industries aren't immune.

Automation is the solution, and Silca can help. Deploy a Unocode F800 or F900 and get your team away from the back of house. Put them in front of customers where they're solving problems and earning you money.

A Silca Unocode F-Series can cut and engrave up to 70 keys per hour without an operator. Reliable, automatic key cutting and engraving – set and forget – let the machine do the work.

### *Talk to your Account Manager today*

We can "Create Time" – time which you can sell for increased profit by maximising your labour force.

### Australia is in dire need of workers

*ABC Four Corners – 7th November 2022*

### Australia suffering dire skills deficit with occupation shortages

*ABC News 5th October 2022*

### The number of occupations where workers are in short supply doubled to 286 in 2022

*Australian Financial Review, 5th October 2022*



#### TERMS & CONDITIONS

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