

LSC

NEWSLETTER



LSC

October 2020 | Issue 447

**THIS MONTH:
EXCLUSIVE CONFERENCE SPECIALS
NEW CHIPOLO ONE FROM SILCA
CARSOFT SUPERVAG NAME CHANGE**



Security Tech Germany

LOVE IT?
LOCK IT

PRECISION
GERMAN
ENGINEERING



PB217SILKA1

SLIDING WINDOW VENTLOCKS

- LW5 keyway
- Pin tumbler cylinder
- Available in 4 KA groups
- Supplied trade pack

Also Available



PB217BLKKA1



PB217PRMKA1



PB217WHTKA1



PB217BRNKA1



PB42SC

PUSH BOLT LOCKS

- LW4 keyway
- Re-keyable LW4 pin tumbler cylinder
- Stainless steel bolt and retaining clip
- Concealed fixing for greater security

Also Available



PB42BLK



PB42PB



PB42WHT



PB42BRN



PB92SCB

PATIO BOLTS

- LW4 keyway
- Re-keyable LW4 pin tumbler cylinder
- Stainless steel bolt and fixings
- Re-handable bolt and cylinder to suit door
- Supplied boxed

Also Available



PB92BLKB



PB92PBB



PB92WHTB



PB92BRNB



PB38SILC

PRESS BOLTS

- LW4 keyway
- Removable cylinder allows for easy rekeying
- Can be matched to most LW4 door locks for one key convenience

Also Available



PB38BLKC



PB38PBC



PB38WHTC



PB38BRNC

RL NIGHLATCHES

With its up to date modern design it's a good alternative when you need a replacement. Simply rotate the key 360 to deadlock the bolt (preventing shim attack) while still allowing free egress from the inside.

Inside snib can be used to hold back or lock the bolt so key will not operate.

Opened by key from outside and by turn knob inside. The RL Nightlatch is a great replacement or upgrade.



RL60SCLC
ABUS Rim Lock
60mm Case Only
Less Cylinder SC



RL60SCC
ABUS Rim
Lock 60mm
KD DP SC



RLG60SCC
ABUS Rim Lock
Glass 60mm
KD DP SC



NEW NEW FROM SILCA. CHIPOLO ONE

Building on the huge popularity of the original Chipolo Bluetooth Key finder, the new Chipolo One adds new features:

- Louder than before (up to 120db)
- Better battery life (up to 2 years)
- Water resistant (IP5)
- Voice control compatibility with Google Assistant, Siri & Alexa
- New improved easier to use App
- Make your phone ring from the Chipolo (reverse finding)
- Make your phone ring from the Chipolo website

With there being many 'generic' style trackers on the market, this one stands out as a high quality, reliable version with a slick, easy to use App that rates highly in the Google Play and Apple stores. It has a range of up to 60m with a clear line of sight.

Part Codes: Blue (SAVK7280), Green (SAVK7279), Red (SAVK7278), Yellow (SAVK7281), Black (SAVK7282) & White (SAVK7283)



For full range, visit: www.lsc.com.au/Products/Keys-Accessories/Smart-Key-Finders/

- NON HANDED
- EASY TO INSTALL
- SUPPLIED KEYS
- SUITABLE INTERNAL USE

*With new key override!
(KA or KD)*



NOW IN STOCK

ECP CAM LOCKS WITH KEY OVERRIDE

BORG mechanical digital Cam Lock with ECP (on door code change) now with key override! Featuring a smaller footprint keypad, making it easy to install on new or existing cabinets or cupboards. Perfect for rented lockers, staff lockers, cabinets, key cabinets, cupboards or joinery. Simple & easy to use, give your customers a keyless option & with the advantage of key override.



SC Cam Lock ECP with Key Override KA

SC Cam Lock ECP with Key Override KD

MGPRO Cam Lock ECP with Key Override KA

MGPRO Cam Lock ECP with Key Override KD

BL1706SCECPKA

BL1706SCECPKD

BL1706MGPROECPKA

BL1706MGPROECPKD

Also Available: BLS101SC SC Code Change Cover Plate

BLS101MGPRO MGPRO Code Change Cover Plate



2020 | 3RD FINALIST

JESSE SHEPHERD

VALLEY LOCKSMITHS | SA

Please provide a short personal biography about yourself

I grew up in country SA and had no idea what locksmithing even was until I was in the 10th grade when we had to complete work experience as part of the school curriculum. I was flicking through the yellow pages looking at businesses and stumbled across an advert for one of the larger locksmiths in Adelaide. I contacted them and they agreed to have me there for a week to experience the trade. I really enjoyed my time with them.

I did this again for a week when I was in Year 12 with another locksmith business. I left that week fascinated by locks and the technical skill of safe work. I bought a cheap set of lock picks on ebay and a few locks and started to practice picking. Word got around the class that I could pick a few locks and was contacted by the school to come in after classes and unlock a set of lockers that they had lost keys for (even though they were only basic wafer locks I felt like a superstar!)

After completing year 12 I went job hunting for a locksmith apprenticeship but with no success I ended up completing a diploma in Advertising and Marketing. I decided that this career path wasn't for me and kept up the search for an apprenticeship. To my luck Valley Locksmiths had just had 2 locksmiths leave a few weeks before I handed in my resume in to the shop. Matt Ellis contacted me and I went in for a week and afterwards was offered an apprenticeship.

I really enjoyed my apprenticeship and have had exceptional training from the guys at work and Melbourne Polytechnic. I was fortunate enough to win the John Andrew Apprentice of the year test in 2019! I'm looking forward to the future of electronic security and the direction of the locksmithing industry. I'm really enjoying my career and can't wait to see what is next in store for me!

What do you most enjoy about your work as a locksmith?

I really enjoy the variety of locksmithing work, one day you could be pulling an ignition off a classic car and the next you could be unlocking a safe for a client or surveying a commercial premises for a restricted key system. I also enjoy the service we offer to people and the feeling that I have helped them in their time of need, whether that be helping them after they have been locked out or securing their home after they have been broken into. Locksmithing for me gives me a high sense of job satisfaction.

What key issues do you think will affect the locksmith industry in the coming decade and how do you think these should be approached?

"Locksmith scammers" are a real threat to the industry and can damage the reputation of locksmith businesses. I feel that it is essential for all locksmiths to align themselves to an association such as the MLAA as they run campaigns that ensure the public can determine the difference between a scammer and a genuine locksmith.

A way to combat scammers is an introduction of a locksmithing license. This form of ID can prove that you are MLAA endorsed/approved and customers can trust you and your work.

Tell us why you should be Australia's best young locksmith.

Tough question to answer! I feel that there are many well trained young locksmiths that could easily gain this title and I would be honoured to even be considered. Even if I don't get selected to become Australia's best young locksmith I will always continue to keep learning as I have a genuine passion for this amazing industry and the rewarding career I have established.

Sponsored by:



A family owned Australian business since 1926

PRODUCT SPOTLIGHT

60MM DOOR FRAME REINFORCEMENT KIT

Properly securing double leaf aluminium 'shopfront' type doors can be tricky when egress is required. With factory break-ins on the rise, we've got an easy to install solution. The Striker Products door frame reinforcement kit features a special stainless steel bolt and plate set that engages the hook bolt, dramatically reducing the ease in which these doors are pried open, while maintaining the lever-egress function.

- Boosts security and strength on narrow stile aluminium doors prior to break-in
- Stainless Steel, Australian Made, 60mm and 120mm thickness version available

Replaces broken strikes and covers damage on narrow stile aluminium doors!



2761624100



CSEVO2

VERSION V4.0 BOARD - NETWORK 2 DOOR CONTROLLER

EVO2 2-Door controller features network access control boards with RS485 and TCP/IP Ethernet communication support, lift control, CCTV integration and seamless alarm integration via 4-state monitored expansion boards.

- Modular Design - Simply add as many controllers as required
- Alarm Integration (Arm and Disarm the Building when you enter and Exit)
- Dual Path Back to Base Alarm Signal Support with Optional TCD adapter
- Free Evolution Management Software

SALTO EURO PROFILE ELECTRONIC CYLINDER

The SALTO NEO range of electronic cylinders are fully integrated with the XS4 platform and their versatile, compact size makes them an ideal solution for almost any type of door where fitting a conventional electronic handle set is not possible or required.

The XS4 thumb turn SALTO NEO offers virtual network capability thanks to the SALTO Virtual Network (SVN) technology.

The NEO European profile half cylinder is specially designed to fit most Euro doors that are equipped with a European profile cylinder mortice lock.

The most efficient, secure, and convenient way of securing buildings and assets

SALTO
inspiredaccess



NBE1130N00CSBDR



FREE DELIVERY!* for all orders over \$150 *Exclusions apply.

LSC

NEW UPDATE

CARSOFT SUPERVAG NAME CHANGE

Carsoft SuperVAG has undergone a name change. Now known as SPVG Systems, they are offering the same products and services - just with a different name.

SPVG System now programs VW Smart Keys (KESY) on select models where all keys are lost. Refer LSC CarLab and or SPVG Wiki for application lists and help guides.

5229530100

- SPVG Systems Interface only
- Supplied in protective carry case
- Extensive coverage for immobiliser PIN identification, key and remote programming

USB to vehicle OBD connectivity



Also available in 5000 and 10000 packs



5229531118

- Applicable to interface version 7i only
- Allows for online calculation of security information for select VW models

5229531105

- 1 year SPVG Systems optional subscription renewal

5229531115

- SPVG Systems replacement / upgrade to interface 7i

5229531114

- SPVG Systems subscription restart 3 years or more

BDS VAG BDS REMOTES

NEW

Features: • Suit later VW • HU66 Blade included • AES ID88 transponder • 434MHz • No Logo



VAG BDS 2 button remote flip key

5071177251



VAG BDS 3 button remote flip key

5071177252



scorpio-lb Ltd.
Hardware and Software Development



5343531001

Buy a Tango device in October and receive any **2 KEYMAKERS* FREE OF CHARGE.**
*conditions apply



5343552204

Buy a Barracuda device in October and receive **IMMO 'H' LICENCE FOR FREE.**
*conditions apply

SPVG
SYSTEMS



5229531117

Purchase SPVG Systems Kit in month of October and receive **15% OFF + 400 TOKEN CREDITS.**



5229530100

Purchase SPVG Systems Restart Licence & exchange old interface (6.5i or less) and receive **15% OFF + 400 TOKEN CREDITS.**

TRANSPONDER MAKER PRO



20% OFF SOFTWARE MODULES

order 19.10.2020 – 30.10.2020 inclusive. Visit lsc.com.au to see complete range.

*MLAA specials offer valid until 30th October 2020



2019



2018

NATIONAL CONFERENCE & TRADE EXPO

The first MLAA National Conference was held in Tanunda in South Australia in November 1982. For 38 years in a row, the conference has been the Association's major annual event, so it was a great disappointment that the event had to be cancelled in 2020. But it will back, bigger and better, at the Marriott Resort & Spa on the Gold Coast in October 2021.

The National Conference could not take place without the support of our Trade partners. LSC is one of the MLAA's original Trade Members and has always been a major supporter of MLAA events, including the Conference.

The prestigious John Andrew Apprentice of the year award, the winner of which is announced at the Gala Dinner & Awards night, is sponsored by LSC, Silca and ABUS. The prize for the winner and their mentor remains

the best prize in locksmithing anywhere in the World.

We encourage all security professionals to attend the National Conference in October next year. It remains the best industry networking event on the calendar, it is the best place to talk to the best industry suppliers and to see the very latest industry products.

MLAA Life Members

John Andrew was the Association's first Life Member in 1983, and he was joined by Albert Chantry Snr, Keith Cohoe, Andrew Crandon, Max Hull, Stephen Mills and Alex Stewart in the same year. With Queensland's Len Lorraway set to become our 42nd Life Member later this year, it is worth reflecting on the passion, commitment, and vision for the locksmithing industry displayed by all our Life Members.

- Peter Johnson



2017



2016

I remember one of the very first MLAA conferences I went to was at the (now quite infamous) Rydges Hotel in Carlton, in Melbourne (it was called the Travel Inn then). There were seven exhibitors, LSC included, and this was the occasion of the very first visit to Australia by Buddy Logan of ASP. LSC has a long and proud history of involvement in the Conference & Trade Exhibitions, and while there is a serious side, over time the mood relaxed, and our team enjoy the chance to catch up with friends – today more than ever.

On the serious side is the chance to present and launch new products to the top locksmiths in the industry and gain valuable feedback and input about upcoming products. We launched industry staples like the Silca Unocode machine and ABUS 83 series padlocks at MLAA shows. The Conferences also provided a vehicle for product training and I've enjoyed watching our team share their knowledge with customers to help make your jobs easier and more profitable. We're lucky to have been supported at every single Conference by overseas visitors, and this is a reflection of the calibre of our industry, and the importance and appreciation our supply partners hold the Australasian Locksmith industry in.

The trade capability and sophistication of locksmithing in Australia is world class, and via the connections with our TAFE system, the tireless work of members, and I'd like to think through the involvement of LSC and our supply partners, we've been a part of that. Unfortunately there's no conference this year, but we're saving up for a huge event at the Gold Coast in 2021. Keep safe and see you next year.

- Mark Johnson



2015



2014



2013



2012



2011



FREE DELIVERY!* for all orders over \$150 *Exclusions apply.



EXCLUSIVE CONFERENCE SPECIALS



Security Tech Germany

Get in quick!

FREE showbag!

**LOVE IT?
LOCK IT**

**PRECISION
GERMAN
ENGINEERING**

ETCHING SPECIAL

Every etched order for ABUS Padlocks or Cylinders for the month of October will receive

**A FREE
ABUS SHOWBAG**



While stocks last

💡 Speak to your LSC account manager for more information

Buy 8 of the same model ABUS KeyGarage (box)

**GET 22% OFF
THE NORMAL
INDIVIDUAL
LOCKSMITH PRICE**

Part codes:

- KG737C Mini P/Lock Dial Mech DP
- KG747LC W/Mount Push Button DP
- KG767C W/Mount Push Button DP
- KG777C P/Lock Type Push Button DP
- KG787C W/Mount Dial Mech DP
- KG787LEDC W/Mount Dial Mech With LED DP
- KG797C P/Lock Dial Mech DP
- KG797LEDC P/Lock Dial Mech With LED DP



Security Tech Germany



**LOVE IT?
LOCK IT**

**PRECISION
GERMAN
ENGINEERING**

WHILE STOCKS LASTS • SHOW-ONLY SPECIALS • WHILE STOCKS LASTS • SHOW-ONLY SPECIALS



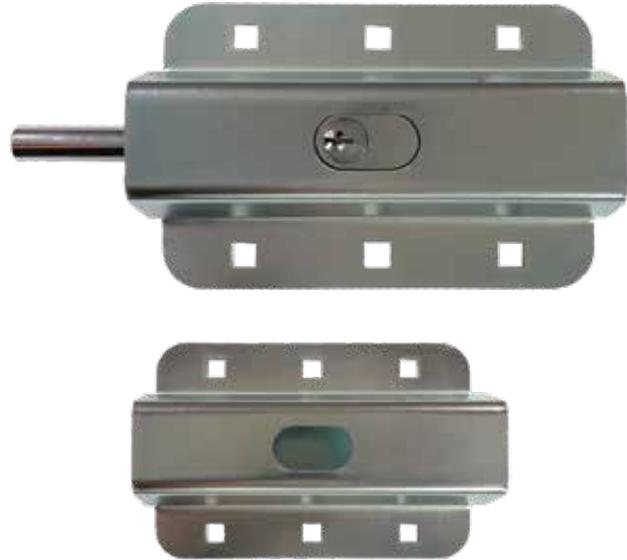
NEW

ADI 5004 SECURITY SHIELD

5004 Lock Bolt Security Shield Complete

ADI5004SECSHIELD

- Ideal for remote locations
- Enhanced fixings for center door mounting
- Comes with all fixing bolts
- Rugged 3mm folded steel construction
- Zinc plated for protection against corrosion
- Protects the bolt and the cylinder from external attack



SECURAM

SECURAM BIOMETRIC FINGERPRINT LOCK

Securam ScanLogic Basic Keypad

SECSCANB

- Simply place your enrolled finger on the sensor and turn the safe handle. That's it.
- For code access, simply enter your 6-digit code.
- ScanLogic Basic supports 15 fingerprints and 3 associated codes.
- Every Securam® lock undergoes a 2,000-cycle quality management program before it leaves the manufacturing facility.
- Unprecedented commitment to quality and reliability.

3 CODES

FINGERPRINT ACCESS

can be paired with any of Securam lock body



STAINLESS STEEL

MOTOR DRIVEN



Safe Lock Bodies

- SECEL0601 (SwingBolt)
- SECEL1701 (DeadBolt)
- SECEL0801 (SpringBolt)





THE HID SIGNO™ READER LINE HAS LANDED AT LSC



NEW

The Signo signature line of readers have been years in the making and represent the most advanced and secure reader in the industry.

Signo combines versatility, performance and connected capabilities, setting a new industry benchmark. The range provides a simple and effective approach to secure access control for almost any scenario. Signo readers support past, present and future technologies, making this the perfect reader to transition to a secure authentication technology. The readers can be remotely managed via the reader manager app which empowers the installer to make necessary changes anytime, anywhere.



a.

b.

c.

d.

SIGNO 20K

Mullion Style Mounting,
Keypad Support (Capacitive)

- 20KNKS020002BL
- 20KNKS0100001H
- 20KNKS00000000

SIGNO 40K

Wall Switch Mounting,
Keypad Support (Capacitive)

- 40KNKS020002BL
- 40KNKS0100001H
- 40KNKS00000000

SIGNO 40

Wall Switch Mounting

- 40NKS020002BL
- 40NKS0100001H
- 40NKS00000000

SIGNO 20

Mullion Style Mounting

- 20NKS020002BL
- 20NKS0100001H
- 20NKS00000000

Communication	NFC/ BLE	High Frequency								Low Frequency		
		Seos (Mobile IDs via NFC/BLE)	Seos	iClass SE	iClass SR	iClass	MIFARE DESFire EV1/ EV2 (SIO)	MIFARE Classic (SIO)	MIFARE DESFire EV1/ EV2 (CSN)	MIFARE Classic (CSN)	125kHz HID Proximity	125kHz Indala Proximity
00 - Standard Profile	●	●	●	●	●	●	●	●	●	●	●	●
01 - Seos Profile	●	●	—	—	—	—	—	—	—	—	—	—
02 - Smart Profile	●	●	●	●	●	●	●	—	—	—	—	—

● Supported

— Not Supported



Q&A WITH OMEGA SECURITY SOLUTIONS

David Lorimer from LSC Security Supplies talks to Anthony Payne from Omega Security Solutions about Neptune Touchless Exit Button solutions.

Omega Security Solutions is a family business with a proud heritage and a dedication to providing clients with the latest in high security solutions. Founded in 1973 as Western Suburbs Locksmiths, Omega has evolved into a one stop shop for all your security needs. We have just moved into our new 3500 square meter state of the art facility on Francis Street in Yarraville.

David: What made Omega choose Neptune Security Products for its Touchless Exit Button solutions?

Anthony: To be honest, it was probably because we had used Neptune standalone keypads in the past, especially in outdoor applications and we found them to be a good robust solution. When our Account Manager suggested the Neptune touchless range, we thought this is a great idea, and we had some previous experience and faith in the brand.

David: Where does the Neptune Touchless Exit Button solutions provide your customers the most benefit?

Anthony: It's simply that ability to be able to offer a 'no touch' option to exit solutions. Its our default go-to now for all applications now.

David: How did the Omega team take to the Neptune Touchless Exit Buttons?

Anthony: Initially we installed the touchless exit buttons at our new building here in Yarraville. It made sense for us for two main reasons:

Firstly, we always like to test a product before we recommend it to our clients, and secondly, touchless is the direction we are heading in for our entire facility wherever it is practical. Its safer for our team. We found them easy to install, and easy to use.

David: What are some of features Omega like best about the products?

Anthony: The robust panel mount buttons are tough and present fantastically in their stainless finish. It is ideal that there are a range of options in terms of standard format as well as the narrow mullion units. The LED backlit sensor is bright and easy for users to understand changing to green when activated.

David: In the current climate, are you seeing business becoming more conscious making buildings safer and more hygienic by deploying products like Neptune Touchless Exit buttons?

Anthony: Yes most definitely. We have seen an enormous amount of interest from our commercial client base in regard to products that can help support Infection Control. The whole concept of 'reduced touch' was unheard of in the marketplace until very recently. We have been speaking to facility managers across almost every market vertical and we are now starting to see a general understanding that security products can help support better health outcomes in any environment where people come and go regularly.

omega | SECURITY SOLUTIONS



Check out the Neptune touchless exit button in action here: <https://bit.ly/2FhgEcN>



**Touchless Exit Button
NO/NC/COM**

NENACLBDDB



**Touchless Exit Button
NO/NC/COM**

NENMCLSDB



**Touchless Exit Button
NO/NC/COM**

NENACLSDDB



FREE DELIVERY!* for all orders over \$150 *Exclusions apply.



Security Tech Germany



locking for life



ASSA ABLOY



ADVANCED DIAGNOSTICS



John Andrew
APPRENTICE OF THE YEAR



competition
will be back in *2021!*

LSC along with our partner brands Silca and ABUS are proud sponsors of the MLAA's John Andrew Apprentice of the Year Award. This annual award honours the memory of the late John Andrew who was the Association's inaugural Life Member and a winner of the A.L. Chantry Memorial Award for the Pursuit of Excellence.

Unfortunately, the COVID-19 pandemic prevented the competition from being held in 2020, but the JAAOTY Competition will be back in 2021 and a new winner added to the honour roll. The industry's best prize, a fully funded trip to Europe to visit the Silca factory in Italy and the ABUS factory in Germany is an experience of a lifetime.

FEATURED PAST WINNERS:



2019 Jesse Shepherd



2018 Riley Davison



2016 Leo Guo



2014 Nicholas Smith

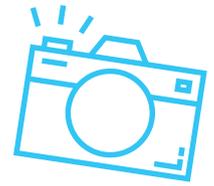


2012 David Monahu



2011 Nicole Bornis

HAPPY CUSTOMERS



BRENDAN DUGGAN LOCKSMITH (QLD)



Brendan Duggan owner of Brendan Duggan Locksmiths with his new Advanced Diagnostics SMART Pro.

FORT KNOX LOCKSMITHS (QLD)



Kalan from Fort-Knox Locksmiths with their new Silca Unocode Pro.

HILTON LOCKSMITHS (SA)



Jackson Harrison from Hilton Locksmiths in Adelaide with a Silca Unocode 199.

BATEMANS BAY LOCKSMITHS (NSW)



Lindsay Ragg from Batemans Bay Locksmiths is getting used to photos with Silca machinery with his 2nd Silca Futura Pro.

A RAYNORSHINE LOCKSMITH (SA)



We have only just begun with auto programming and to begin with we chose to wet our feet with another brand of diagnostic equipment. After a few frustrating attempts with support not just with the unit but with instruction, we decided to purchase the SMART Pro. We should have done this from the beginning. Easy to understand on-screen instructions, modern looking, and the tech support has been outstanding. We have programmed a few vehicles in the last week that we've had it and has been very simple. The set up and registration was effortless due to our awesome Account Manager and the addition of CarLab is priceless.

- Lee Raynor from A Raynorshine Locksmiths



WHILE STOCKS LAST • SHOW-ONLY SPECIALS • WHILE STOCKS LAST • SHOW-ONLY SPECIALS • WHILE STOCKS LAST • SHOW-ONLY SPECIALS



ADVANCED DIAGNOSTICS



Purchase a new SMART Pro + SMART Aerial and receive a 25 Token Pack



Smart Aerial
ADC242 *Key not included

SMART Pro™ Programmer
SD846799AD

Speak to your account manager or your local branch sales team for further information.



SD751863AD



SD751862AD



SD751762AD



TOKEN DEALS INCLUDE FREE BONUS TOKENS

- Buy 50 Token Pack and **get extra 5 FREE Tokens**
- Buy 100 Token Pack and **get extra 15 FREE Tokens**
- Buy 250 Token Pack and **get extra 30 FREE Tokens**

SOFTWARE DEALS

Buy 3 Softwares and **receive 12% off**
Visit www.lsc.com.au to see complete range.

TERMS & CONDITIONS

Product features and pricing in this newsletter are subject to change without notice. Special promotional prices advertised here are for the month the newsletter has been published. However, some offers may commence on or extend beyond the promotional period. Most products have been photographed in-house and are identical to what you will receive. Information presented in this newsletter has been checked and is believed to be correct at the time of printing, however, errors and omissions may occur. LSC can not guarantee prices, specifications, or features of products that may change after printing.